

Message Text

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ORIGIN EUR-12

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OSD/DTACCS:MR. SOLOMON

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FM SECSTATE WASHDC

TO USMISSION NATO

INFO USNMR SHAPE

C O N F I D E N T I A L STATE 042083

E.O. 11652: GDS

TAGS: MARR, NATO

SUBJECT: PROCUREMENT OF KW-7 EQUIPMENT UNDER FOREIGN
-- MILITARY SALES

REF: A) USNATO 624, B) USNATO 414

1. AS REQUESTED IN REF A, USAMC WILL INCLUDE SHAPE RE-
QUIREMENTS OF CASES GMY AND GNA IN CURRENT CONTRACT PLANS
USING ESTIMATED COSTS AND SCHEDULES AS PRESENTED IN AMEND-
MENT 2 OF EACH CASE. FINAL CONTRACT NEGOTIATIONS WILL BE
UNDERWAY IN EARLY MARCH 1975, WITH A FIRM FIXED PRICE

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(FFP) CONTRACT SCHEDULED FOR AWARD IN APRIL 1975. AT THAT
TIME, FIRM COSTS AND SCHEDULES WILL BE KNOWN. YOU WILL BE
IMMEDIATELY NOTIFIED BY AMC IF ANY FURTHER DELAYS OR COST
INCREASES OCCUR; HOWEVER, EVERY EFFORT IS BEING MADE BY

AMC TO MAINTAIN THE CURRENT ESTIMATES.

2. IN REGARD TO PARA 3 OF REF B REQUESTING SURPLUS US EQUIPMENT: THIS MATTER AS BEEN EXPLORED WITH THE APPROPRIATE AMC AUTHORITIES AND THE RESULTS INDICATE THAT THERE ARE NO SURPLUS EQUIPMENTS AVAILABLE TO SATISFY SHAPE'S REQUIREMENTS.

3. ALTHOUGH TOTAL SHAPE REQUIREMENTS CANNOT BE SATISFIED, AMC IS INVESTIGATING THE POSSIBILITY OF A TEMPORARY LOAN OF SOME KW-7 EQUIPMENT TO MEET SHAPE'S MOST URGENT NEEDS. AMC WILL ADVISE YOU ON THIS MATTER BY SEPARATE CORRESPONDENCE.

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